

# Hunter Highlights

News and  
Trends of the  
Automotive  
Service Industry

## Hunter Introduces *HawkEye* High-Definition Digital Imaging Wheel Alignment



### Faster Alignment and Increased Productivity in a Smaller Footprint

**H**unter's new HawkEye™ high-definition digital imaging alignment system employs patented technology to offer shops the multiple benefits of precision, high-speed alignment and greater productivity, in a minimum of bay space.

Optimized for speed and efficiency, the new HawkEye alignment system cameras and high-definition wheel-mounted targets significantly reduce the distance required from the front turnplates to the front bay wall to secure accurate alignment readings. Combined with a range of Hunter alignment rack options, the HawkEye alignment system can achieve a minimum overall bay length that fits the most challenging shop floor layouts.



*New HawkEye™ alignment system high-definition wheel-mounted targets are even lighter, smaller and more easy to handle, for a more efficient workflow.*



# Hunter Sales and Service Factory Training: St. Louis, Missouri; Raymond and Durant, Mississippi



**M**ore than six hundred Hunter Sales and Service Representatives from throughout the U.S. traveled to company facilities in St. Louis and Mississippi recently to receive annual factory training and an introduction to new products. The Sales Representatives met at the Hunter Research and Training Center in St. Louis. The Service Representatives met in Raymond and Durant Mississippi, home to two of the three Hunter production facilities in that state.



*Pictured at top of page, Hunter National Service Manager Jeff Piel demonstrates the new high-speed HawkEye alignment system. Pictured above, led by Hunter quality assurance manager Lora Kendrick, service representatives tour the company's Raymond Mississippi Electronics Assembly Plant.*



*Hunter South East Division Manager John Zentz, pictured at left, conducts a sales meeting classroom session. Equal time was given to hands-on training in the service bay.*



# Shanghai Yicheng Is Newest Hunter Distributor in China

**H**unter and Shanghai Yicheng Auto-Inspection Device Science & Technology Co., LTD executives have reached an agreement making the China-based company an authorized distributor of Hunter undercar service technology in that country. An elaborate signing ceremony reflected the enthusiasm and eagerness of Yicheng staff to begin selling high-quality Hunter products in the rapidly expanding Chinese marketplace. Yicheng is a leading producer of automotive service equipment with a large distribution network throughout China. The contract will provide Yicheng with the Hunter technology demanded by automotive service providers in the region.



*Hunter Director of International Wes Wingo and Yicheng President, George Liu, sign the agreement. They are joined by Hunter Orient and Pacific Rim Regional Manager Alan Kennedy.*



*Wingo and Liu pose for photographs before taking questions from the business media.*

# New Hunter Tire Changer for Heavy-Duty Trucks and Equipment



*The TCX620HD Tire Changer employs twin rollers to quickly and easily break beads and demount/mount tires without damage to the tire or rim.*

**H**unter's new heavy-duty truck tire changers, the TCX620HD and TCX640HD, are designed to meet the specific needs of shops servicing the heavy-duty truck and commercial vehicle market.

The TCX620HD is a compact design machine optimized for over-the-road truck tires and rims. It combines an efficient electro-hydraulic power system with a unique mount-demount roller mechanism for fast, safe operation.

The TCX640HD is a universal tire changer for trucks, buses, tractors and other special equipment. It employs power systems and design features similar to the TCX620, but adds a standard clamping capacity of up to 46 inches and 56 inches using optional accessories.



*The TCX640HD Tire Changer combines a range of features and capabilities to make wheel service for trucks, buses, tractors and other specialized equipment faster, easier and more profitable.*

# Hunter Visitors

## Tire Kingdom

Tire Kingdom President and Chief Operating Officer **Bill Ihnken** (third from left) at the Hunter Classics Museum in St. Louis with Hunter Product Manager Dave Scribner (left) Vice President of Sales & Marketing Dave Smith and Orlando Regional Manager Mike Green (right).



## Madhus Garage Equipments - India

**Sonni Ramesh** (left) and **Neel Urumeese** (right) of Madhus Garage Equipments, a distributor of Hunter equipment in India, are pictured with Hunter Orient and Pacific Rim Regional Manager Alan Kennedy at Hunter's St. Louis Research and Training Center.

# Hunter Supports SkillsUSA Student Competition



Pictured with the SkillsUSA 2007 Automotive Service Technology Champions are Technical Committee members **Cassy Lamensky, Roger Creason, Stuart Klein, Julie Klein, James Merryman, Ron Downing, Scott Norman and Bob Slovey.**

**H**unter volunteers worked behind the scenes and directly with students in Kansas City to make the 2007 SkillsUSA Championship Automotive Service Technology competition a success. Hunter Training Manager Roger Creason, co-chair of the SkillsUSA Automotive Technical Committee, led development of the automotive category tests. Hunter sales and service representatives worked as competition officials and judges. In addition, Hunter staff provided the state-of-the-art wheel alignment equipment that the students used to test their skills during the competition.

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